

# **European Property Conference**

June 2006

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### **Eurocastle Overview**

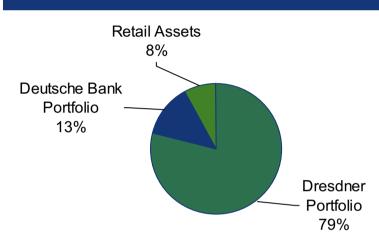
- "REIT"-like property investment company
- Listed on Euronext Amsterdam: ECT
- Current dividend yield of 5.8%<sup>(1)</sup>
- One of the largest listed owners of German commercial property
- Fortress owns or controls approx. €300 million shares in ECT<sup>(2)</sup>
- Dedicated asset management and acquisitions team on the ground in Frankfurt



(1)As of June 13, 2006; based on dividend per share of € 1.6 pro-forma for full inclusion of earnings from Dresdner acquisition in Q1 06 and share price of € 27.5 (see page 5)
(2) Fortress private equity funds, the Manager, Principals, Officers and Employees



### **German Real Estate Portfolio**



€2.6 billion Portfolio

- Number of Properties: 474
- Leaseable Space: 14 million ft<sup>2</sup> (1.3 million m<sup>2</sup>)
- W.A. Lease Term: 7.3 years
- W.A. NOI Yield: 5.4%
- Tenants: Approx. 80% of income from credit tenants
- Occupancy by Space: 82%





#### **Selected Properties**









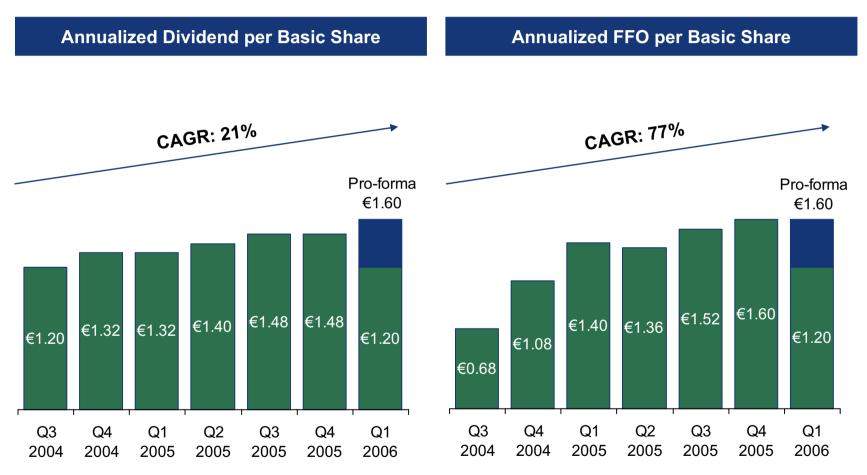
## **Eurocastle Objectives**

High Dividend Payout	<ul> <li>Pay out substantially all FFO</li> <li>No taxation at corporate entity level (Guernsey)</li> <li>No withholding on Eurocastle dividends</li> </ul>		
Focus on Germany	<ul> <li>Focus on German commercial real estate</li> <li>Underpinned by stable, long-term cash flows</li> <li>Upside potential through active asset management</li> </ul>		
	Organic Growth + Accretive Growth		
Generate 15% annual Growth	<ul> <li>Aggressively manage assets         <ul> <li>Lease-up vacancies</li> <li>Control costs</li> <li>Utilise significant market presence to</li> <li>Target single assets or small portfolios</li> <li>Pursue large portfolios through privatisations and/or restructurings</li> </ul> </li> </ul>		



## Financial Performance since IPO

• Growth of quarterly dividend and FFO reflects success of business model





Note: Q1 2006 FFO per share pro-forma for full inclusion of earnings from Dresdner acquisition in Q1 06; FFO per share in Q2 2005 is based on number of shares eligible for dividends in Q2 2005, i.e. number of shares used to calculate this FFO per share excludes those shares issued in the capital increase that occurred in June 2005

### **Eurocastle's Growth Strategy**

• We could achieve significant growth in FFO through a combination of organic and accretive growth

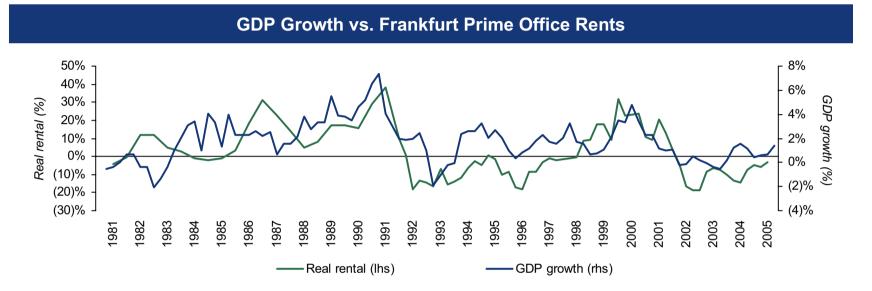
Organic Growth	Accretive Growth <sup>(1)</sup>		
Dresdner Target	Acquisition Target	€1,000m	
<ul> <li>Increase lease-up from 80% – 90%</li> </ul>	Equity	€ 250m	
— Includes	Financing	€ 750m	
New lease income	Assumptions		
<ul> <li>Reduction in operating expenses</li> </ul>	<ul> <li>Asset net yield</li> </ul>	6.25%	
	<ul> <li>Debt financing costs</li> </ul>	5%	
Deutsche Target	Share price	€ 30	
<ul> <li>Increase lease-up from 75% – 80%</li> </ul>	<ul> <li>New shares issued</li> </ul>	8.3m	
	<ul> <li>Total number of new shares</li> </ul>	53.9m	
Organic Growth in FFO	Accretive Growth in FFO		

	Growth Case
Current FFO + Organic Growth	+ Accretive Growth – Mgmt. Fees = New FFO

(1) Example and numbers are for illustrative purposes only









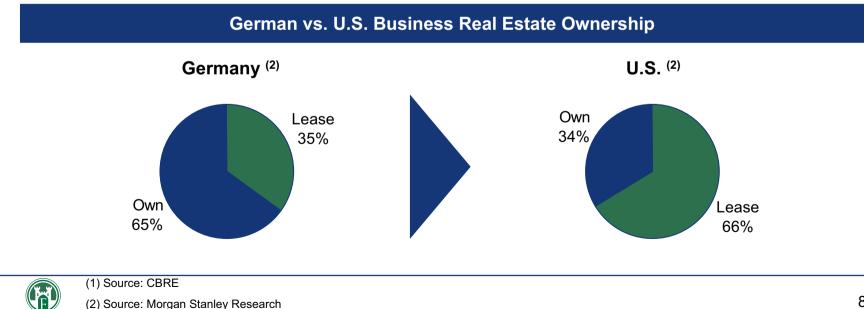
Source: CBRE, Morgan Stanley Research

### **German Market Opportunity**

#### **Commercial Real Estate**

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- Government and businesses have substantial amount of capital tied up in real estate and have been selling non-strategic assets to free up capital
- In 2005, over €8.0 billion worth of German commercial real estate was sold and we expect this trend to continue in 2006<sup>(1)</sup>
- In Q1 2006,  $\in$  3.0 billion of German commercial real estate was sold<sup>(1)</sup>, total transaction volume expected to exceed €8.0 billion again in 2006



### **Overview Real Estate Portfolio**

Selected Dresdner Assets	Portfolio Data				
	Price:€1.9bnOccupancy:81%# of properties:303Lease term:7.3 yearsSpace:841,682m²N.O.I. yield:5.0%				
Selected Deutsche Assets					
	Price: $€317m$ Occupancy: $76.7\%$ # of properties:96Lease term: $5.2$ yearsSpace: $294,720m^2$ N.O.I. yield: $6.8\%$				
Selected Retail Assets					
E aktiv mont Gon-	Price:€197mOccupancy:99.6%# of properties:75Lease term:10.7 yearsSpace:151,812m²N.O.I. yield:7.1%				





- Gain exposure to commercial real estate sector in Germany through a publicly listed company
- Invest in long term secure cash flows from high quality real estate let to strong credit lease tenants
- Benefit from significant growth through organic growth and accretive acquisitions
- Receive stable and growing quarterly dividends on tax a efficient basis
- Invest alongside well experienced investment manager Fortress, a significant shareholder of Eurocastle





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